

#5 Today's Thinking Gives Me an Advantage

“The major difference between successful and unsuccessful people is how they think.”

— *Thinking For a Change*

Claude M. Bristol, author of *The Magic of Believing*, said, “Thought is the original source of all wealth, all success, all material gain, all great discoveries and inventions, and all achievement.”

Industrialist Harvey Firestone said, “Capital isn’t so important in business. Experience isn’t so important. You can get both these things. What is important is ideas. If you have ideas, you have the main asset you need, and there isn’t any limit to what you can do with your business and your life.”

“All that a man achieves or fails to achieve is the direct result of his thoughts.”

— JAMES ALLEN, *As a Man Thinketh*

Eleven Thinking Skills of Successful People

- _____ **Thinking:** The ability to think beyond yourself and your world in order to process ideas with a holistic perspective.
- _____ **Thinking:** The ability to think with clarity on issues by removing distractions and mental clutter from your mind.
- _____ **Thinking:** The ability to break out of your “box” of limitations and explore ideas and options to experience a breakthrough.
- _____ **Thinking:** The ability to build a solid foundation on facts to think with certainty.
- _____ **Thinking:** The ability to implement plans that give direction for today and increase your potential for tomorrow.
- _____ **Thinking:** The ability to unleash your enthusiasm and hope to find solutions for even seemingly impossible situations.

#5 Today's Thinking Gives Me an Advantage...continued

- _____ **Thinking:** The ability to revisit the past in order to gain a true perspective and think with understanding.
- _____ **Thinking:** The ability to reject the limitations of common thinking and accomplish uncommon results.
- _____ **Thinking:** The ability to include the heads of others to help you think “over your head” and achieve compounding results.
- _____ **Thinking:** The ability to consider others and their journey to think with collaboration.
- _____ **Thinking:** The ability to focus on results and maximum return to reap the full potential of your thinking.

Thoughts on Thinking

1. Find a _____ to think your thoughts.
2. Develop a thinking _____ .
3. Compliment your _____ of thinking with others.
4. _____ your thoughts.